

# LANsultants Times

Your Official Source for LANsultants News

Vol.14 No.1

215-546-3124

Winter 2012

## 2012 FEE SCHEDULE

LANsultants' Technician billing rate will remain unchanged at \$100/hr. To better reflect the superior skill and greater experience of our Senior Consultants and Network Consultants, their new rates will be \$190/hr. and \$160/hr. respectively for an average weighted increase of 2.5%.

At this time our Senior Consultants are George, Jim, Cliff, Fritz, Jason, Tom and Larry. Network Consultants are Keith, Barrett, Joe and Tim. Technicians are Sing, Eric, and Mark.

Our Digital Watchtower network monitoring program rates will remain at \$100/month for a single server and up to 9 workstations, \$200/month for up to 2 servers and 49 workstations, \$300/month for up to 4 servers and 99 workstations.

Bi-monthly server image drive rotation and storage costs will remain at \$30/month.

## WE APPRECIATE YOUR BUSINESS

Between the "cloud", other IT vendors, or developing your own technical staff, we know we are not your only option for IT support. Through investment in new technology and training we have been able to moderate billing rate increases and improve the level of service we provide, even while our own employee costs have risen at a much higher rate.

## TECHNOLOGY PREDICTIONS FOR 2012

Greater use of mobile devices integrated into networks for more than just email. Consolidation of cloud vendors due to rising costs, increased competition, and security breaches. Skype becomes the standard for entry level video conferencing, and 8GB RAM becomes standard in new PCs.

## 2012 HOURS & HOLIDAYSCHEDULE

LANsultants' standard hours are 8:00 AM to 6:00 PM, Monday through Thursday and 8:00 AM to 5:30 PM on Fridays, holidays excepted. For weekend emergency service, call our main number, 215-546-3124, and follow the prompts to be connected to the on-call technician. This emergency service is available 9:00am to 5:00pm.

LANsultants will be closed on the following holidays:

Memorial Day - Monday, May 28<sup>th</sup>

Independence Day - Wednesday, July 4<sup>th</sup>

Labor Day - Monday, September 3<sup>rd</sup>

Thanksgiving - Thursday, November 22<sup>nd</sup>  
with minimal staff on Friday, November 23<sup>rd</sup>

Christmas - Minimal staff on Monday, December 24<sup>th</sup> and closed Tuesday, December 25<sup>th</sup>

New Years 2013 - Minimal staff on Monday, December 31<sup>st</sup> and closed Tuesday, January 1<sup>st</sup>.

Weekend and evening work is available with advanced scheduling.

## ANNUAL DATA ARCHIVE

LANsultants recommends that with the completion of your 2011 accounting you make a complete backup of your system for permanent archiving. If you use an on-line backup service, the permanent archive should be made to an external hard drive or other media.

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