

# LANsultants Times

Your official Source for LANsultants News

Vol. 7 No.3

215-546-3124

March 2005

## PREVENTIVE MAINTENANCE & ACCOUNT COORDINATORS

One of LANsultants' goals for 2005 is to move from the break-and-fix service model to Preventive Maintenance and Managed Services. To accomplish this we are installing network monitoring tools and assigning an Account Coordinator to be your dedicated contact at LANsultants.

The Account Coordinator will be responsible for insuring that your service requests are assigned to technicians with the appropriate skills, that they are properly briefed and that their work is properly completed. The Account Coordinator will also assure that annual maintenance is provided, updates and upgrades are recommended in a timely manner, and that you have someone to contact at LANsultants who is technically familiar with your system. Additionally, the Account Coordinator will be responsible for responding to alerts from our client monitoring system and reviewing quotes and proposals before they are provided to your office.

If you have a preference regarding who is assigned as your Account Coordinator please let us know and we will try to accommodate your request.

## ADOBE 7

If you receive a PDF file you can not open it may be in Adobe 7 format and you need the new version of Adobe Reader. Visit [www.Adobe.com](http://www.Adobe.com) and click on Get Adobe Reader on lower left.

## HP PRINTER REBATES

HP has made it more attractive to upgrade to a new laser printer. Throughout the month of April, HP is offering trade-in rebates on many of their legacy products for selected new printers. Among the new printers for which a rebate is available is the HP 4250, which is LANsultants recommended workgroup laser printer. A worn out HP4 or low end HP 1000 can be worth hundreds of dollars if traded in when purchasing a workgroup laser printer.

<u>NEW PRINTER</u>	<u>REBATE</u>
HP Color Laser 2550L:	\$ 125
HP Color Laser 2550Ln:	\$ 150
HP Color Laser 2550n:	\$ 175
HP Color Laser 3550:	\$ 200
HP Color Laser 3550n:	\$ 250
HP 2420 Laser:	\$ 100
HP 2420d Laser:	\$ 125
HP 2420dn Laser:	\$ 175
HP 2430 tn Laser:	\$ 200
HP 2430dtn Laser:	\$ 225
<b>HP 4250 Laser:</b>	<b>\$ 150</b>
HP 4250n Laser:	\$ 225
HP 4250tn Laser:	\$ 275
HP 4250dtn Laser:	\$ 325
HP 4259dtnsl Laser:	\$ 400

Eligible printers for these trade-in rebates include the HP Color Laser, Color Laser 5, Color Laser 4500, Color Laser 4550; HP II Laser, HP III, HP 4, HP 5, HP 6, HP 1000, HP 1100, HP 1200, HP 2000, HP 2100, HP 2200, HP 3100, HP 3150, HP 3200, HP 4000, HP 4050, HP 5000, HP 8000 and HP 8100. For more information visit:

[www.hp.com/united-states/laserjet/promo/tradein.html?jumpid=go/upgradenow](http://www.hp.com/united-states/laserjet/promo/tradein.html?jumpid=go/upgradenow)

or call HP at 1-888-309-2943